



Leading the way to Sustainable Development in the North & East

With the dawn of peace in Sri Lanka, the north and east have the potential to be an exciting economic hub. It is now the opportune time for organizations to venture into these regions, which are endowed with abundant natural resources and a distinct culture and help in the process of nation building. DFCC Bank, as Sri Lanka's oldest and only development banking institution together with its commercial banking subsidiary, DFCC Vardhana Bank is poised to play a crucial and pivotal role in bringing about much needed economic development and prosperity to the north and east.

DFCC Bank is a premier financial services group at the forefront of Sri Lanka's finance industry with an enviable record of innovation, growth and profitability achieved during its existence of over 50 years. Besides its core business of project finance, the Group's activities include commercial banking activities under DFCC Vardhana Bank, one of the fastest growing retail banks in Sri Lanka. DFCC Vardhana Bank is well on track to fulfill its potential as a key ally in providing innovative banking solutions to the Sri Lankan community.

DFCC Bank together with DFCC Vardhana Bank will be opening branches in Jaffna, Vavuniya, Ampare, Batticaloa and Trincomalee in the very near future. Here is your opportunity to be a part not only of this dynamic team but also in history as the north and east move towards a prosperous future.

BRANCH MANAGERS

Candidates should

- ★ Possess a degree (preferably with a class) from a recognized university and/or a full professional qualification in Accountancy (ICASL, CIMA, ACCA) or Banking.
- ★ Have at least 15 years experience in banking of which at least 5 years should have been as a Branch Manager/Assistant Branch Manager.
- ★ Possess experience/knowledge in all branch banking operations and credit evaluation.

Exposure to international operations will be a definite advantage.

OFFICERS IN CHARGE

Candidates should

- ★ Be below 35 years of age.
- ★ Have eight years' experience working in a commercial bank and be CBF qualified or have 6 years commercial banking experience with a degree or equivalent or be ACBF/DBF qualified. Of the banking experience 2 years should have been in credit.

Selected candidates will oversee all operational functions of a branch. They are also required to build up a sound client base and maintain excellent relationships with clients.

ASSISTANT RELATIONSHIP MANAGERS

Candidates should

- ★ Be below 35 years of age.
- ★ Possess a degree (with a class) from a recognized university and/or a full professional qualification in Accountancy (ICASL, CIMA, ACCA) or Banking.
- ★ A minimum of 3 years post-qualifying executive experience at a recognized institution. Those with executive experience of over 5 years would be considered for Relationship Manager positions.

Selected candidates will have the responsibility of evaluating project proposals submitted by clients before granting loans. Candidates will also be required to monitor the implementation of projects and manage a client portfolio.

MANAGEMENT TRAINEES

Candidates should

- ★ Be below 28 years of age.
- ★ Possess a University Degree (with a Class) or possess full professional qualifications in CIMA, ACCA, ICASL or AIB.
- ★ Have strong communication skills in English and Sinhala/Tamil.
- ★ Have a well-rounded personality with other interests and extra-curricular achievements, enthusiasm to continually improve oneself and a single-minded focus on the job are attributes expected of such candidates.

CUSTOMER RELATIONSHIP EXECUTIVES

Candidates should

- ★ Be below 30 years.
- ★ Have at least two years experience in promoting and selling financial services and products.
- ★ Have full or part qualifications from the Chartered Institute of Marketing or any other similar sales/marketing qualification is a prerequisite.

The ideal candidate would have excellent communication skills and be able to establish strong customer relationships. The main focus of the job will be listening to prospective customers, identifying their needs and providing innovative banking and financial solutions.

BANKING ASSISTANTS/TELLERS

Candidates should

- ★ Be below 23 years of age.
- ★ Have passed the GCE O/L with 5 credit passes including Maths and English
- ★ Have passed the GCE A/L with 3 passes (excluding General English as a subject) or have 2 GCE A/L passes and completed the first stage of CIMA/ICASL/IBSL or have full AAT qualification.

Candidates should have excellent interpersonal skills. They should be keen learners with a positive attitude and be able to effectively multi-task and deal with work pressure.

RECEPTIONISTS CUM SECRETARIES

Candidates should

- ★ Be below 26 years of age.
- ★ Have passed their GCE O/Ls with an A in English and at least a B in Maths and be familiar with common software packages. A typing speed of at least 25 words per minute is required. Relevant experience and excellent interpersonal skills would be an added advantage.

Bankers with wide experience in banking with previous work experience in the North and East will have a definite advantage. Applicants should be also willing to reside in Jaffna, Vavuniya, Ampare, Batticaloa and Trincomalee. They should also be proficient in English and be IT literate.

Applications could be submitted online via www.topjobs.lk/DFCC or on specified forms that can be collected from the Head Office or branches or downloaded from our website. State the post applied for on the application form and on the top left corner of the envelope (if sent by mail). Email or forward the application to reach us on or before 6 July 2009.

Group Vice President (Human Resources)

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websites : www.dfccbank.com, www.dfccvardhanabank.com