



APPOINTMENTS

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Looking for professionals of the highest calibre

Founded by Royal Charter in 1893, the University of Wales is the degree-awarding body for a vast majority of higher education students in Wales, as well as for many other higher education institutions in the United Kingdom and overseas. The University of Wales confers around 15,000 first or undergraduate degrees and more than 4,000 higher degrees each year, and is the second largest degree-awarding body in the United Kingdom.

Imperial Institute of Higher Education (IIHE), since 1996, is the only institute in Sri Lanka, directly associated with the University of Wales to offer Degrees in Business, Computing and MBA.



Academic Director (AD)

Responsibilities:

- Responsible for the effective and efficient management of all programmes.
- Provide the academic leadership to all academics to ensure that the quality of programmes are maintained to satisfy international standards.
- Liaise with the University of Wales, UK to ensure conformance of validation criteria and to maintain the validation of all Degrees.
- Coordinate with other line functions and report to CEO.

Qualifications & Experience :

The person will be the holder of an Honours Degree and a Doctorate preferably in management. Ideally, a candidate with academic as well as industrial exposure is preferred.

Salary:
Negotiable

Course Director (CD) - MBA

Responsibilities:

- Overall management and structure of the programme.
- Responsible for annual course reviews in keeping with the validation requirements of the University of Wales.
- Selecting suitable lecturers and monitoring their performance.
- Responsible for selecting suitable students and managing their academic performance and providing pastoral guidance from admission to graduation.

Qualifications & Experience :

The person will be the holder of an Honours Degree and Post-Graduate qualifications/Professional qualifications. Candidates with a M.Phil or PhD will be preferred. Should have academic and industrial exposure. Previous experience in managing academic programmes will be an asset.

Salary:
Negotiable.

Marketing Executive

A Graduate in Marketing/Management or CIM / SLIM qualified with a genuine desire to sell & market international education products in Sri Lanka. Previous experience is not a prerequisite but a winning attitude is most desired.

Need to liaise with ad agency, media, students & internal stake holders effectively, a high level of commitment & integrity backed with excellent team spirit are some of the important attributes looked for.

Full Time /Visiting Lecturers

For BSc (Hons) Business Management, BSc (Hons) Computing and MBA programmes

Qualifications & Experience :

- Honours Degree from a recognized University in relevant areas is mandatory.
- Masters level qualification and professional qualifications will be an asset.
- Preference will be given to candidates with experience/certification in teaching and relevant industry/professional experience.

**E-mail detailed CVs on or before
5th February 2010 to executivesec@iie.lk**

Validated and awarded by



This degree is validated and awarded by the University of Wales, UK. For further details regarding the University and its validation services, please log on to www.wales.ac.uk or e-mail validation@wales.ac.



IIHE IMPERIAL INSTITUTE OF HIGHER EDUCATION
Associated with University of Wales since 1996.

No. 25, Milagiriya Avenue, Colombo 4. Tel: 0117 808040. Fax: 011-2597907. Website: www.iie.lk

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Global Banking offers advisory services, financing and transaction banking of the most innovative kind. Governments, institutions and corporates all come to us for the advice and solutions that have allowed us to shine in even the most challenging markets. The Global Transaction Banking arm employs over 4,300 people in 42 countries. We offer a multitude of services to our clients and provide the most up-to-date recommendations and guidance. Our business units include Cash Management, Trade Finance, Capital Market Sales and Trust and Securities Services.

Deutsche Bank Colombo Branch seeks a suitable candidate to fill a challenging position as Senior Relationship Manager with responsibilities to acquire new corporate customers and service existing customers. The candidate would be expected to deliver client proposals with a solution driven approach by customizing transaction banking products (cash and trade), in addition to liaising with credit risk management with regard to customer credit requirements.

The successful candidate will

- Have a professional qualification in Banking or a university degree
- Minimum of 7 years experience in selling transaction banking products, customer product presentations and presenting credit proposals for credit management approval
- Be an excellent team player, a dynamic self starter with impressive communication skills, problem solving skills and the ability to work independently
- Have effective managerial and interpersonal skills

In return you can look forward to an attractive remuneration package and a rewarding career with Deutsche Bank.

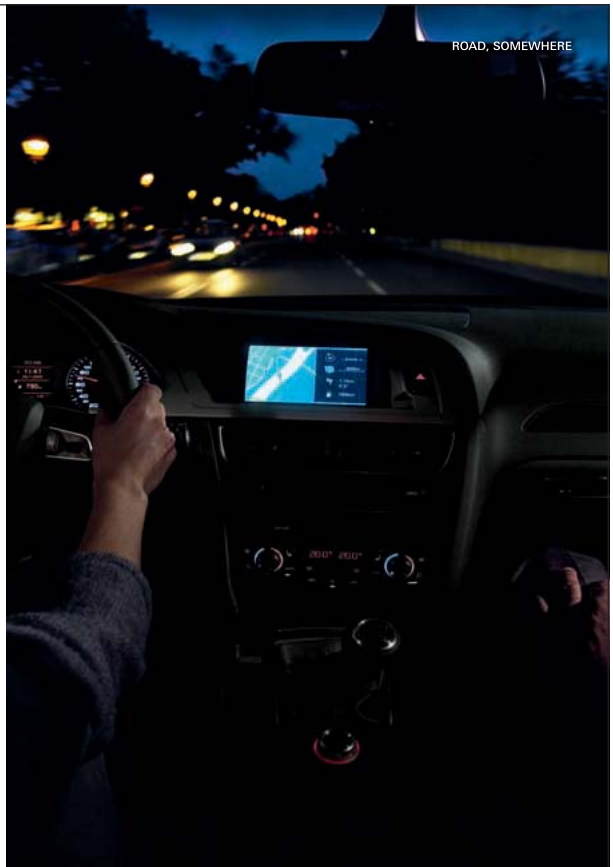
Applicants may send their resume, including two non-related referees by **31st January 2010** to:

**Head - Human Resources
Deutsche Bank AG
Colombo Branch
86, Galle Road
Colombo 3.**

See more at db.com/careers

Deutsche Bank is an equal opportunity employer who seeks to recruit and appoint the best available person for a job regardless of marital status, sex (including pregnancy), age, religion, belief, race, nationality and ethnic or national origin, color, sexual orientation or disability.

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ST SUNDAY TIMES **APPOINTMENTS**