

## SUITABLE JOB



???

**STOP WORRYING**

THIS MARK WOULD HAVE BOTHERED YOU TOO MUCH

Contact us for most suitable place of work for you...

**SRAP Solutions**  
29/E1, School Lane (Thalaganga South, Palawatto, Battaramulla)  
Contact : 0115 742 169,  
Mahesh on 0717 288 588,  
Amila on 0717 730 203 or Dilshan on 0772 622 051

## Trainee Supervisors

Trainee Supervisors are required for a Travel Counter at a Star class hotel

Fair verbal & written communication skill in English.

Reasonable knowledge of Colombo road net-work and important places.

Please apply to:  
**Transport Manager**  
*JF TOMKS*  
194/1, Seevali Lane,  
Borella  
Tel : 2686385

**TO GET THE BEST RESPONSE TO YOUR VACANCY ADS**



## RESEARCHER

LIRNEasia is a think tank based in Colombo but working across the Asia-Pacific. We are seeking a researcher to work in the area of innovations in local government services.

**Responsibilities:** With the guidance of a senior researcher:

- Work with a selected set of local authorities to initiate innovations in selected services.
- Develop indicators to assess local government services
- Carry out research on community participation in local government.
- Analyze results and write research reports.
- Assist with the writing of project proposals.

**Qualifications, experience and attitude**

The applicant should:

- Have a good academic record in a social science, preferably at master's level.
- Have research experience.
- Enjoy learning and applying new research methods and information technologies.

LIRNEasia offers a stimulating, flexible and supportive work environment with

- Opportunities to work alongside high-caliber colleagues.
- Output and performance based reward system.
- Support for career progression with training, coaching and developing areas of expertise.
- Competitive remuneration package that includes medical and accident benefits.

Please submit a detailed CV, phone/email contacts of two references who can speak to relevant experience/abilities and a sample of research-related writing (less than 10 pages) to the following email:  
**hr@lirne.net and sujata@lirneasia.net**  
by **March 20, 2010.**



## Sales and Marketing Manager

Our client is a Multinational Company with a worldwide reputation as a leader in the building materials industry and currently seeking a competent, confident and committed professional with a high level of business acumen, drive, capability and adaptability to take over the above position.

**The ideal candidate should possess:**

- A Special Degree in Marketing or Postgraduate Diploma in Marketing from SLIM, Sri Lanka or Professional Postgraduate Diploma in Marketing from CIM, UK; An MBA would be distinctly advantageous;
- A minimum of 10 years experience with a proven track record in the industry and knowledge of the market with a minimum of 5 years in a similar position;
- Dynamic leadership qualities and have the ability to influence and motivate people to work as a team;
- A strong sense of business focus;
- Strong interpersonal and negotiation skills;
- A results driven and "hands on" management style with ability to handle pressure with good business sense;
- Analytical, conceptual and strategic planning abilities;
- Excellent communication skills with ability to express a point of view in a balanced, clear, objective manner;
- Preferably age above 35 years.

An attractive remuneration package, commensurate with proven experience, skills and qualifications awaits the selected candidate.

Applications together with detailed Curricula Vitae and Telephone/ Email contact details of two non-related referees, quoting the relevant Reference no: E509/9242-1 and vacancy on both cover letter and envelope, or subject of the email, should be forwarded to reach the address below within the next seven working days:

The Managing Director,  
KPMG Executive Search (Private) Limited,  
32A, Sir Mohamed Macan Markar Mawatha, Colombo 3  
E-mail: [research@kpmg.com](mailto:research@kpmg.com)

website: [www.lk.kpmg.com/htmlresearch.html](http://www.lk.kpmg.com/htmlresearch.html)

All applications will be treated with the strictest confidentiality. We will correspond only with applicants short listed for interviews.

**KPMG Executive Search (Private) Limited**  
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# MARKETING MANAGER

Our client is a leading higher education institute in the private sector with international partners and strong links to local and foreign higher education institutes. The client seeks to appoint a professional to head the Institute's marketing function.

### Challenge Ahead

- Provide leadership to the marketing team
- Undertake appropriate market research
- Develop and implement a comprehensive marketing strategy
- Ensure that the education services on offer are in line with customer / industry needs
- Design and execute effective marketing / promotional activities nationally and in the region

### Person Profile

- Degree and / or professional qualifications in Marketing / Management
- 10 years of marketing experience in the service industry of which at least 5 years should be in a managerial position
- Energetic and outgoing personality with excellent PR skills
- Excellent communication skills – both written and oral
- A proven track record of achievements

An attractive remuneration package above industry standards, including a company-maintained car and a monthly salary of no less than Rs. 250,000, is on offer for the successful candidate.

Please submit a detailed CV with a recent passport-size photograph and contact details of two non-related referees to reach us within 10 days quoting MSL Ref. No: 6262.



No. 08, Tickell Road, Colombo 08.  
Fax: 5 360616 Email: [msl@sltnet.lk](mailto:msl@sltnet.lk)  
Web: [www.bposrilanka.com](http://www.bposrilanka.com)

## A GROWING CAREER WITH A GROWING BANK....

### HEAD OF TREASURY

Pan Asia Banking Corporation PLC with 14 years presence in the Banking Industry, currently operating with 36 on-line branches is embarking on an ambitious branch expansion programme and has plans for significant growth over the next two years.

We are looking for an inspirational leader to lead the team towards extraordinary breakthroughs in challenging times. The role entails providing leadership to the Treasury team to accomplish performance targets while ensuring compliance with statutory regulations and Bank controls and procedures. The key challenge is to grow the business whilst overcoming constraints of the Bank's size, and the associated limitations of counterpart and risk limits. The ability to proactively contribute towards the formulation of parameters and managing the Bank's market and exchange risks will be mandatory. Operating at the Corporate Management level reporting to the Chief Executive Officer, you will have the responsibility for developing strategies to aggressively promote the Bank's Treasury products while maintaining a strong client portfolio.

**The ideal candidate should have:**

- 10 years experience in a Treasury Department of a Bank and/or Financial Institution with 05 years managerial experience of which 02 years should be in a Senior Manager position
- A proven track record in the local Forex and Fixed Income market
- Dealing Certificate offered by the Financial Market Association (ACI) or Certificate in respect of a foreign exchange dealing course conducted by the Center for Banking Studies of the Central Bank of Sri Lanka
- Exceptional people management and leadership skills
- Excellent communication skills both written and oral

A Bachelors Degree, MBA or equivalent professional qualification from a recognized university will be a distinct advantage.

An attractive remuneration package inclusive of other fringe benefits commensurate with the position is on offer to the right candidate.

Please forward your resume indicating the post applied for on the top left hand corner of the envelope along with the contact details of two non-related referees within 10 days from the date of this advertisement to **Head of Human Resources, Pan Asia Banking Corporation PLC, No 450, Galle Road, Colombo 03** or e-mail to [careers@pabcbank.com](mailto:careers@pabcbank.com)

Company Reg.No:PQ48