



Aitken Spence Garments is an ISO 9002 certified BOI approved Garment Manufacturing Company, exporting branded garments to US, EEC and Japanese markets. We are looking for a professionally qualified individual to be a part of our dedicated team.

## FINANCE MANAGER

The ideal candidate should be a member of ICASL/CIMA/ACCA with a minimum of 5 years post qualifying experience in a similar capacity. He/She should be below 40 years of age with hands on experience in financial and management accounting and ERP systems.

Excellent organizing, planning, analytical and communication skills, both written / verbal, are essential competencies. This is a senior management position where the selected candidate will report to the CEO and also to group management. He/She should have the capacity to develop good working relationships, motivate, inspire team members and possess a high level of personal integrity and professional ethics. The selected candidate will be located in Matugama which is approximately 45 minutes from Panadura.

The above position would carry an attractive remuneration package and other benefits depending on the candidate's qualifications and experience.



Visit [www.aitkenspence.com](http://www.aitkenspence.com) to apply online or post your curriculum vitae together with the names of three non related referees to : Director, Group Human Resources, Aitken Spence PLC., No. 315, Vauxhall Street, Colombo 02. Indicate the position applied for on the top left corner of the envelope. Applications to reach us within 10 days of this publication. Only 'short-listed' candidates will be notified.

Est'd 1868



Forbes

## Sri Lanka is making waves.

Everyone is talking about the Tourism boom! And we at JETWING are on a fast track gearing up for what promises to be an unprecedented growth in the hospitality industry. **How about you?**

With that impetus comes of course unrelenting challenges for those who revel in making waves. JETWING is full of such challenges for likeminded people, men and women who seek serious careers in the hospitality trade and are not afraid to 'burn a few toasts' getting there! With aggressive expansion and rigorous refurbishment plans in place JETWING is looking for tenacious individuals to fill these positions.

The Following vacancies exist in two of our Luxury properties in Negombo, which are to be reopened in December 2010...

- Guest Relations Executive
- Naturalist
- Junior Sous Chef
- Junior Sous Chef – Garde Manger
- Pastry Chef
- Restaurant & Bar Manager

JETWING is an equal opportunity employer who recognizes merit and offers incredible opportunities to people who go the distance to welcome and delight our guests from wherever they come.

Write to [careers@jetwinghotels.com](mailto:careers@jetwinghotels.com) or send in your CV with a passport sized photograph to reach us before 15th August 2010 at the following address.

**General Manager – Human Resources**  
Jetwing Hotels Ltd,  
46/26, Navam Mawatha,  
Colombo 02



Jetwing Hotels  
Sri Lanka

## Build a career in sales with a global leader

Lay a solid foundation for a future in sales



At HSBC we thrive on local understanding and people. We believe it is important to be a part of a country's culture. That is why we have more than 300,000 employees serving over 100 million customers in 88 countries and territories around the world, and it is our on-the-ground local knowledge that sets us apart as the world's local bank. As an international bank, we believe this expertise and understanding is precious. We are looking to strengthen this further. This is where you come in. In order to recruit the best talent, we are encouraging young, dynamic and motivated individuals to join the HSBC team as:

### Senior Personal Banking Advisor

- ▶ G. C. E. Advanced Level qualification (G. C. E. Ordinary Level will also be considered, subject to candidates having a proven track record in sports / extra-curricular activities)
- ▶ Experience in a similar capacity / working background
- ▶ Strong ability to build and develop customer relationships
- ▶ Full or part academic / professional qualifications will be an advantage
- ▶ Willing to spend time on the field in order to meet business objectives
- ▶ Excellent communication skills
- ▶ Excellent negotiation and persuasion skills
- ▶ Ability to work under pressure and meet targets

### Personal Banking Advisor

- ▶ G. C. E. Advanced Level qualification (G. C. E. Ordinary Level will also be considered, subject to candidates having a proven track record in sports / extra-curricular activities)
- ▶ Should possess a flair for sales
- ▶ Excellent communication skills
- ▶ Excellent negotiation and persuasion skills
- ▶ Ability to work under pressure and meet targets
- ▶ Willing to spend time on the field in order to meet business objectives

If interested, please send in your resumé to P.O.Box 73, Colombo before 23 August 2010. Candidates should also mention the position they are applying for on the top left hand corner of the envelope.

HSBC   
The world's local bank

HSBC IS AN EQUAL OPPORTUNITIES EMPLOYER

## VACANCY



## We are looking for a Brand Manager

### Background

We are currently seeking to recruit a dynamic, results oriented individual for one of our clients.

### The Position

Our client is looking for an individual with the right background and experience to join their team as a Brand Manager. The chosen individual will report directly to the Group Head of Marketing and will be responsible for the marketing activities of some of the Group's subsidiary companies.

### Key Responsibilities

The Brand Manager will be responsible for all the marketing, promotions, public relations and brand management functions of the Group's subsidiary companies. The key tasks and responsibilities will be as follows;

- Manage and coordinate communication campaigns with the advertising agency
- Manage outdoor and BTL promotional campaigns
- Conduct market research to determine consumer trends and gaps to be met through communication and analyze research to recommend marketing activities
- Develop/implement marketing plans, activities for new and existing products
- Manage the marketing budget for the organization and recommend cost effective means of achieving marketing objectives
- Liaise with advertising and media in the execution of campaigns
- Ownership for the brand/s and development of the brand/s to meet corporate objectives

### Education and Experience

The ideal candidate would possess prior experience in marketing, brand management or advertising with a minimum of 2 years experience in a similar capacity. Prior experience in handling advertising and promotions will be preferred. The selected candidate would be required to possess a Diploma in Marketing from CIM or a Degree in Management or Marketing.

The candidate should be able to demonstrate his/her ability to work independently and meet the goals set by the management. Excellent written and verbal communication skills together with proven organizational and leadership skills will be essential.

An attractive remuneration package together with benefits awaits the right candidate. Please send your applications, with the names and contact details of two non related referees, to the address below within 10 working days of this advertisement. The position applied for should be stated on the top left corner of the envelope.



Splendor Media (Pvt) Ltd.  
P.O. Box 1298, Colombo.

Splendor Media (Pvt) Ltd.