



A. Baur & Company (Private) Limited is an equal opportunity company. Canvassing will be a disqualification

A. Baur & Co. (Private) Ltd. is a long established diversified Trading and Manufacturing Company. We recognize that our employees are our most important resource. We are committed to their development and professional growth.

## BAURS IS LOOKING

FOR A

### QUALITY ASSURANCE MANAGER FOR QUALITY ASSURANCE LABORATORY

**Job Description:** Fertilizer sample analysis, Laboratory management, Quality Control & Quality Assurance and Implementation of ISO Standards.

**Requirements:**

1. Applicants should possess either B.Sc. Degree with Chemistry as a subject or equivalent qualifications
2. 05 years experience in similar capacity
3. Working experience in ISO 17025:2005 (Laboratory Quality Management System) certified laboratory, will be an advantage
4. Good communication skills in both English & Sinhala/Tamil is essential

Attractive remuneration packages and excellent career prospects await suitable candidates.

Please forward complete CV giving full details of the applicant within 14 days of this advertisement together with contact telephone numbers of two non related referees and copies of relevant certificates to:

**The Director Human Resources,  
A. Baur & Co. (Private) Ltd., No. 05, Upper Chatham Street, Colombo 01.**

*(Applicants should mention the post they are applying for, on the top left hand corner of the envelope)*

agriculture healthcare exports optics speciality chemicals tourism airlines

## DUBAI ABUDHABI

# SECURITY GUARDS

**Fainaz Associated (Pvt) Ltd** are the Suppliers for over 10 Major Security Companies in UAE. We are the Guaranteed Suppliers for our Principals

**QTY 40**  
Age 25 - 50  
Salary DHS 2,770  
**Rs. 91,410**

**For 1<sup>st</sup> Batch  
Visa Issued**

**FOR NEW BATCH INTERVIEW WITH  
FOREIGN PRINCIPALS IN AUGUST**

Please call over & Register Immediately

TERMS & CONDITIONS Contract period of 3 yrs & renewable. Both way Air ticket would be free upon completion of 2 years of contract. Free decent accommodation & medical facilities. Working hours 12 hrs per day & 6 days per week all other terms and conditions as per U.A.E. labour law.

Valid passport, educational, Employment certificates, and 02 passport size coloured photos

AL/803/AdvExt:16/10

## ROMÂNIA

# Scavenger workers

**Salary Euro 300**  
with OT per month Rs. 90,000/= could be earn  
**working 8 Hrs per day**

Contract period of 2 yrs & renewable. One way Air ticket would be free upon completion of 2 years of contract. Free decent accommodation & medical facilities. Cooking facility free. Working hours 8 hrs per day & 6 days per week all other terms and conditions as per Romanian labour law. AL/803/Adv:26/10

### FOR A LEADING RESTAURANT CHAIN

45	WAITERS [මෙහෙයවුණු]	(Male Female)	
	DHS 1200		Rs: 39,600
02	COFFEE MAKER		
	DHS 1500		Rs: 49,500
03	JUICE MAKER		
	DHS 1500		Rs: 49,500
05	RESTAURANT Supervisor		
	DHS 2000		Rs: 66,000

**age 20 - 45** AL/803/Adv:16/10

**FAINAZ ASSOCIATED (PVT) LTD.**  
TRUSTED NAME OVER TWO DECADES  
No.262, DEANS ROAD, COLOMBO 10.  
Tel : 011 4337199 / 011 4338489  
e-mail:serendib1966@yahoo.com  
(Maradana Suduwella in front of Fathima Church)

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## CAREERS in Automobile SALES EXECUTIVES

Our prestigious Client is the sole distributor for the world's premier automobile brand with a 100% multinational ownership and strong market presence both in the local and global markets. Currently our Client is seeking Sales Executives who are energetic and ambitious with exceptional sales track records to join their Sales Team.

**DUTIES:**

- Required to develop and maintain full understanding of markets
- Initiates and coordinates development to penetrate new markets
- Preparing action plans and search of sales leads and prospects
- Meeting and exceeding sales targets while developing new accounts
- Preparation of proposals, presentations and follow up
- Achieving and exceeding sales targets with required GP levels
- Maintaining accurate KPI in the Sales Process Control (SPC)

**ENTRY QUALIFICATIONS & EXPERIENCE:**

- Age between 25 - 30 years
- Minimum of 4 years sales experience, preferably in the automotive industry
- Proven track record in sales and accomplishment of targets
- Full/part qualification in CIM/SLIM or equivalent qualification
- The ideal candidates should be able to speak both English and Sinhala
- Ability to speak and understand Tamil is an added advantage, although this is not essential
- Should possess valid driving license

**PERSONAL COMPETENCIES:**

- Ambitious and results driven
- Strong prospecting and closing sales skills
- Effective communication and negotiation skills
- Ability to build healthy long term relationships with key customers
- Charismatic with the ability to work under pressure
- High degree of professionalism

This role is challenging, but offers an attractive remuneration package, inclusive of an incentive scheme and career progression opportunities and development for the successful individuals

Applications with a recent photograph together with detailed Curricula Vitae and Telephone/ Email contact details of two non-related referees, quoting the relevant Reference No: ES08/10291 and Vacancy on both cover letter and envelope, or subject of the email, should be forwarded to reach the address below within the next ten working days:

**KPMG Executive Search (Private) Limited,  
32A, Sir Mohamed Macan Markar Mawatha, Colombo 3  
E-mail: esearch@kpmg.com**

website: www.lk.kpmg.com/html/esearch.html

All applications will be treated with the strictest confidentiality. We will correspond only with applicants short-listed for interviews.

Co.Reg.No. PQ 10

Merchant Bank of Sri Lanka PLC (MBSL), a quoted public company, is the pioneer merchant bank in Sri Lanka which has diversified its operations into many spheres in the financial industry in the recent times. MBSL's shares are quoted in the Colombo Stock Exchange. The Bank has been assigned AA- rating by RAM Ratings (Lanka) Limited and offers a wide range of financial services and products including Investment Banking, Corporate Advisory, Leasing, Trade Finance and Lending.

MBSL has decided to set up a Group Internal Audit Department to cover the internal audit functions of MBSL Bank, Merchant Credit of Sri Lanka and MBSL Insurance Company Ltd.

We seek an extremely competent, versatile individual to Head this department.

## GROUP INTERNAL AUDITOR

**The selected candidate will directly report to the Group Chairman and/or the Chairperson of the Audit Committee of respective companies of the MBSL Group.**

**The Job**

- Developing Internal Audit Plans with the approval of the Audit Committees for implementation during the year and assigning required personnel to carry out the Audit including Branch Audits on regular intervals.
- Evaluate the adequacy and effectiveness of internal control systems of Group Companies on a continuous basis and recommending to the management necessary corrective measures to improve and maintain effective internal control systems.
- Evaluate the adequacy of controls relating to computer security and to carry out on-going System/Audits.
- Evaluate the risk exposures of the respective Group Companies and carry out risk based audits on a continuous basis.
- Carry out investigations on any irregularities in Group Companies at the request of the management and the Board of the respective company/s.
- Report on a periodic basis, the accuracy of the financial information & reporting systems and Internal Audit findings to the Audit Committees.

**Educational qualifications and Experience:**

- Be a member of The Institute of Chartered Accountants of Sri Lanka or equivalent.
- Possess preferably at least 10 years of post-qualifying experience in the relevant field of which 5 years at managerial level in a comparable Financial/Mercantile institution.
- Familiarise with IAS and SLAS and proficiency in applying internal audit standards, procedures and techniques.

The position requires extensive travel since the selected candidate is expected to visit Branches of the Group.

**Age :** Preferably below 45 years.

**General :**  
A suitable remuneration package will be offered commensurate with qualifications, experience, competence and other assessment factors.

**Candidates who applied for the previous advertisement need not apply.**

The post applied for should be indicated at the top left hand corner of the envelope. Applications will close at 1600 h on Sunday 29th August 2010.

*The business bank*

Assistant Director - Group Human Resources

**Merchant Bank of Sri Lanka PLC**  
Bank of Ceylon Merchant Tower  
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The business bank E mail: careers@mbslbank.com  
Telephone: 4711711  
http://www.mbslbank.com

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