

# EMPLOYMENT TIMES

Sunday October 17, 2010

MAKING OPPORTUNITIES KNOCK ON YOUR DOOR

## Is management for me?

Examine the pros and cons of taking a management path in your career.

Are you wondering whether you want to be a manager, deciding if a management path is right for your career? Maybe the company has suggested a supervisory position for you. Maybe someone in your life is pushing you to "make more out of your life." Or are you trying to decide whether to get your Masters degree in your technical speciality or go for an MBA instead.



Whatever the reason you are considering a management career, this article will help you decide whether or not management is for you.

The upside of being a manager  
There are many positives to being a manager. Managers generally are paid more than others in the company. They appear to have more power. And the power and pay differences tend to give the position more status or prestige.

Pay Certainly the top manager in a company, the Chief Executive Officer (CEO) is paid more than anyone else in the company.

Managers below the CEO are generally paid more than everyone in their group as well, but not always. I managed a group of scientists in which the very top scientists were paid more than I. Smart companies pay their people based on their value to the company, not on their title or position, and in that company, key scientists were more valuable than their manager.

Power Most people, including most managers, believe that managers have more power than the people in their groups. While it's true that managers commonly have certain functional authority delegated to them, like setting work schedules for the group, true power cannot be delegated to you from above. You are only as powerful as you are capable of making your group more successful. And while your ability to lead the group greatly influences it, your power comes from the willingness of the people in your group to grant it to you.

Status/Prestige In our society, people value titles. A title of Senior Vice President, Worldwide Marketing sounds much more impressive than Research Chemist. However, the marketing person may work for a 3-person company and make \$30,000 per year while the chemist works for a major oil company, supervises 4 other chemists, and makes well over \$100,000 per year.

Sense of Personal Accomplishment If your goal is to be CEO of General Motors, you probably should start now on a management career. If you want to be President of the United States, a management track isn't required. Several recent Presidents have managed nothing but their campaigns. If you want to brag to your mother-in-law about what a success you are, and power, prestige, and money are important to your definition of success, management may be the way to go. If you measure success by friendships and how soundly you sleep at night, a management career can give you that, but so can many others.

The Downside of Being a Manager

Nobody likes the boss and it's lonely at the top. You're the person who always has to make the

decision, right or wrong, and somebody is always out for your job. On top of that there are legal liabilities that non-managers don't have as well as financial restrictions.

Lonely At The Top You are not as close to the employees in your group when you are the boss. You can't afford to be. A manager needs to be a little removed from the employees in order to objectively make the hard decisions.

Many first time supervisors, promoted from within the group to supervise it, are amazed at how quickly former friends become cold and distant. Even an experienced manager, brought in from outside, finds the employees more aloof than they are with each other.

No Immediate Reinforcement A painter gets almost immediate feedback on whether or not he's doing a good job.

### ASSISTANT CHIEF EXECUTIVE BUSINESS DEVELOPMENT

Group of companies needs senior manager to achieve customer satisfaction and revenue goals by managing & operating the following.

**Engineering Services,**  
Electrical/Building maintenance,

**Environment Services,**  
Handling security fire control & related services,

**Administrative Services,**  
Asset/record management, Property etc Staff management.

To manage different sites. Mature person with Admin/Accts experience can apply. (Retired persons below 62)

Please contact Real Estate Department  
545, Sri Sangaraja Mawatha, Col 10.  
Email: penpal@eureka.lk

## DENTAL SURGEONS

### WANTED

(Full time/Part time)  
Well established and well-equipped  
**Dental Surgery**  
At Piliyandala.

Attractive Working Environment & Conditions.

Call : **0755 018 227**

### VACANCY

Following vacancy exist in a leading Electronic manufacturing ( Swiss ) Company ( BOI ) , Baseline Road, Daluwakotuwa , Kochchikade ( Negombo )

### PRODUCTION MANAGER

For further details please refer the  
website : [www.topjobs.lk](http://www.topjobs.lk)

## VACANCY

### General Manager

We are looking for self-motivated and energetic persons to manage all the operations in our establishment with holding an agency for Eco safe product.

- Require of minimum 5 years of experience in chemical field marketing.
- Graduate in marketing, management, finance or economics.
- Age between 35-45 years.
- Attractive remuneration.

Please apply with your full detail CV to  
[vacancymanager@gmail.com](mailto:vacancymanager@gmail.com)

### VACANCIES

Immediate vacancies exist for the following

#### OFFICE ASSISTANT

In the Sales Division to handle typing of quotations, invoices etc. Computer literacy in word & excel and a good knowledge of English is essential. Retired personnel would also be considered.

#### ASSISTANT STORE KEEPER

To handle Air Conditioning & Engineering Equipment. Should have a minimum of two years experience, be computer literate and fluent in English.

Please apply immediately with the names of two non-related referees to the address given below.

The General Manager  
Koolair (Pvt) Ltd.  
220, High Level Road, Kirulapone, Colombo 6  
E-mail: [powereal@isplanka.lk](mailto:powereal@isplanka.lk)

## TEACHERS URGENT

### English Medium

EXPERIENCED OR RETIRED ONLY

HISTORY	Grade 6 - 9
BUDDHISM	Grade 8 - 11
ENGLISH (Lang. & Literature)	Grade 6 - 11
CHRISTIANITY	Grade 1 - 4
GEOGRAPHY	Grade 8 - 10

(ACCOMMODATION FREE)

Unique International College,  
2<sup>nd</sup> Mile Post, Dambulla Road, Kurunegala.  
**077 3059511 - 037 22 34 000**



## STATE MORTGAGE & INVESTMENT BANK VACANCY

Applications are accepted from the citizens of Sri Lanka for the following positions in branches of the State Mortgage & Investment Bank to be opened at Jaffna, Vavuniya and Batticaloa.

### POST: DEPUTY MANAGER

#### Qualifications and Experience:

1. Minimum 07 years experience in Executive Capacity in a reputed Bank with professional qualifications in Banking.
2. Fluent in Sinhala & Tamil or English & Tamil
3. Age: Below 50 years -
4. Salary Scale: Rs. 27680 - 890x20 - 45,480 (monthly)  
Gross Salary would be Rs. 60,000/-
5. Method of selection - By an Interview

**General:** Preference will be given to those permanently residing in Jaffna, Vavuniya and Batticaloa Districts.

**Other Benefits:** EPF, ETF, Annual Bonus, Medical Facility, Personal Accident Insurance and Low Interest Housing Loan.

Applications along with curriculum vitae should be forwarded to reach the following address on or before **30.10.2010**

Assistant General Manager  
Personnel & Administration  
State Mortgage & Investment Bank  
269, Galle Road,  
Colombo 03.

## CHIEF EXECUTIVE OFFICER

**Dwellco** is a leading construction company nearing its 25th year in business. It has specialized in personalized Home Building and has expanded to construct multi storied commercial office buildings and interiors for more than a decade. The services offered to its clients are unique which includes a "Design & build - lump sum" package in construction. As a part of its rapid growth and expansion plans, considering the present positive mood of the country, **Dwellco** seeks a qualified, competent individual to join as "Chief executive Officer".

The successful applicant is required to provide leadership in driving the business forward, building on the reputation and reliability established to ensure the continued success of the organization with its service and growth. He will motivate managers and staff to achieve the desired goals and objectives of the company and to evolve new products and services to meet the rising demand of the home building industry. The CEO shall manage all aspects of the organization including finances and implement systems for effective and efficient operations.

He shall be a skilful negotiator, who could interact at senior level with external agencies related to the business & industry, be focused on business development, planning operations and administration.

Excellent communication skills with a degree or equivalent academic background and experience with a proven track record of achievements are mandatory whilst knowledge of the construction industry will be considered an advantage though not essential.

*Dwellco offers an attractive remuneration package and challenging career opportunities to the right candidate. Please forward CV and relevant information within 7 days of this notice to,*

The Managing Director,



1090, Sri Jayawardanapura Road, Rajagiriya.

E-mail: [dwellco@sltnet.lk](mailto:dwellco@sltnet.lk), Web: [www.dwellco.com](http://www.dwellco.com)



## The Chemical Company

BASF Lanka (Pvt) Ltd., a 100% fully owned subsidiary of BASF, which is a European Company SE, the world's leading chemical company - The Chemical Company. It's portfolio ranges from chemicals, plastics, performance products, agricultural products and fine chemicals to oil & gas and combines economic success with environmental protection and social responsibility, thus contributing to a better future.

Following Vacancies exist for a Right Person to wear the Right Cap

### MANAGEMENT TRAINEE

A Young pleasant, dynamic **Chemistry Graduate**, aged 23 - 26

#### Knowledge & skill Requirements

- B Sc in Chemistry
- Positive mindset to work in a team
- Good English Communication skills
- Knack for marketing

#### Primary Responsibilities

Provide analytical and administrative support to the Marketing Team, update databases, handle promotional activities, liaise with vendors.

### ACCOUNTS EXECUTIVE

A Young pleasant, dynamic **Graduate**, aged 23 - 30

#### Knowledge & skill Requirements

- Degree in Accountancy / Finance / Management
- Part qualified of CIMA/ ICA
- Positive mindset to work in a team
- Good English Communication skills
- 2 - 5 years experience in a similar capacity

#### Primary Responsibilities

- Handling daily accounting and tax transactions.
- Analysis of financial statements and prepares summary reports for management

#### Working Conditions of the Head Office

Excellent working environment in a learning organization with a clear career path.

### MAINTENANCE TECHNICIAN

A vacancy exists for a **Maintenance Technician**, aged below 35, at Warehouse - Sapugaskande.

#### Knowledge & skill Requirements

- Successfully completed G C E/O/L with English & Mathematics and NDT Certificate with Diploma or equivalent in Electrical / Mechanical Engineering
- 4 years experience in repairing pneumatic machines in a Supervisory capacity in a reputed public/private sector organization
- Ability to read and interpret blueprints and schematics.

#### Primary Responsibilities

Perform skilled maintenance and repair services of facility systems such as mechanical, electrical, and building systems. Interpret blueprints and schematics; implement methods, practices, and techniques of maintaining building and facilities to identify and address recurring problems with machinery, equipment, or parts. Conduct periodic inspections to evaluate requests for repair.

#### Working Conditions

Working conditions are normal for Warehousing and re-packaging environment. Work involves frequent service of machinery, inspection of vehicles etc. Maintenance work requires the use of safety equipment such as safety goggles, safety boots and handhats.

#### Rewards

In par with the Market rate.

If you possess the above pre-requisites, please forward your comprehensive Career Résumé, preferably by e-mail, with contact telephone number, along with two non-related referees within 10 days of this advertisement, to reach:

**Human Resources Manager,**  
**BASF Lanka (Pvt.) Ltd.,**  
**P.O. Box 2210,**  
**Colombo.**  
**E-mail : [blpl.hr@basf.com](mailto:blpl.hr@basf.com)**

### SALON STAFF - Capello Salons

Receptionist  
Senior Hair Stylists  
Junior Hair Stylists  
Beauticians  
Trainees

Send your CV to Capello Salons - 3, Sulaiman Terrace, Jawatta Road, Colombo 5 or Call 0777 743324

## VACANCIES

Sales Assistant

Cashier

Maintenance Assistant

Sales Assistant and the Cashier

Should be able to Communicate in English, and have basic computer Knowledge.

Please send CV with contact Tel nos.

[info@suriyalifestyle.com](mailto:info@suriyalifestyle.com)

Tel : 4927621