## the **SUNDAY TIMES** <u>OPPORTUNITIES</u> DOOR MAKING KNOCK ΟN YOUR

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Tahalwathugoda

## VACANCY CHANNELING COUNTERS CLERK (FEMALE) • Age 20-30 years. · Good Knowledge on use of Computers. · Good Communication Skills-English. Pleasant Personality Walk-in. interview

28<sup>th</sup>,29<sup>th</sup> & 31<sup>st</sup> January (11.00 A.M) Director. Leesons Hospital(Pvt)Ltd, # 33, Tewatte Road, Ragama.

# MARKETING EXECUTIVE

HEALTHCARE EDUCATION ADVERTISING SECURITY SERVICE Ideal candidates should nave 2 years of proven experience in the marketing field & oossess excellent interpersonal & ommunication skills in English. Apply with full CV, bassport size color photo & two on-related referees.

or more information 0773 104 240 UN CONSORT 111-1/2, Maya Avenue, Kirulapon Tel : 2502012, 5377752 E-mail : admin@unconsortium.co

Inconsortium.coi

# The Largest Automotive Company in Sri Lanka on Performance

seeks outstanding individuals to join their winning team as

# **Development Engineer - Civil**

The ideal candidate should be BSc graduate in civil engineering below 35 years of age with a minimum of four years experience in construction projects. He should be well versed in all aspects of building construction and possess good project management skills.

# **Technical Officers - Civil**

The candidates should be NDT or equivalent diploma holders in civil engineering below 35 years of age with a minimum of three years experience in construction projects or building maintenance and conversant with relevant documentation, drawings, accepted methods and engineering practices.

# **Technical Officers - Electrical**

The candidates should be NDT or equivalent diploma holders in electrical engineering below 35 years of age with a minimum of three years experience in construction projects or factory maintenance and conversant with relevant documentation, drawings, accepted methods and engineering practices.

# **Supervisors - Civil**

The candidates should be NCT or equivalent certificate holders in civil engineering below 35 years of age with a minimum of five years experience in construction projects and familiar with accepted methods, practices, engineering drawings and BOQs.

Ability to work under pressure, a high degree of personal discipline, honesty and integrity are key criteria in selection. An aptitude to work independently in an electronically networked and integrated systems environment is necessary to function with efficiency

A Remuneration package commensurate with gualifications and experience and exceptional opportunities for career development await the successful candidates.

Should you measure up to our expectations, apply in confidence within 10 (ten) days, providing contact telephone numbers along with names of two non-releted referees, indicating the post applied for on the top left hand corner of the envelope, to

> Manager - Human Resources **Davíd Píerís Motor Company Límíted** npany Reg. No-PB270 P.O. Box 1909, Colombo

# VACANCY

SUNDAY JANUARY 23. 2011

We are a leading hypermarket chain in the UK. To cope with its expansion with sourcing in the Indian subcontinent, we are looking for potential candidates to join our dynamic team as a Quality Assurance Technician - Clothing and Accessories, Quality Team. The role will support the Origin Logistics Manager by maintaining a high focus on product quality at origin by performing quality checks and managing the quality review process at the origin DC facility. This role will be based in Colombo.

# **Quality Assurance Technician -Clothing All Genders**

## **Job Functions**

Conduct and follow-up product quality inspections according to the defined QA schedule

Report inspection results in a timely manner

Liaise with UK colleagues to resolve any non-compliance issues

# Responsibilities

Review and verify factory products comparing with a gold seal approved sample and instruction

Execute corporate standards strictly

Follow the required procedures for each inspection activity

Carry out random inspection assigned by management

Report inspection findings

Share knowledge and experience with current factories to improve quality

Other tasks assigned by management

## **Requirements**

At least 5 years experiences in Quality Control for European retailer and/or major manufacturer

High standards in personal and professional integrity

# Build a global career in Sales, with the world's local bank



LIRNEasia is an ICT policy and regulation think tank based in Colombo but working across the emerging Asia-Pacific. LIRNEasia generates and disseminates actionable knowledge for reforms in ICT sectors, through applied research, dissemination of best practices, training and advisory assistance. Our primary audiences are, companies within and outside the Asia-Pacific, governments (including bilateral and multilateral development agencies), and the media. We are building a team of Asia-Pacific-based ICT policy and regulatory professionals who can work on equal terms with the best in the world.

LIRNEasia is currently looking to fill the following two roles with a self-motivated, quality-conscious and entrepreneurial individuals. While the ideal candidate will be able to fill both roles, we are willing to consider two separate individuals for the two roles

### **RESEARCH MANAGER**

As a Research Manager at LIRNE asia you will be expected to drive projects from a rapidly expanding research and capacity-building portfolio. In this contract-based position, you will:

- Conduct independent policy-relevant research, subject to deadlines and peer review;
- Communicate research findings to multiple audiences;
- Coordinate evaluation of ongoing research and capacity-building projects;
- Manage research and capacity-building projects from end-to-end, including international meetings and training programs; and
- Contribute toward the writing of project proposals and research reports.

#### The ideal candidate should have:

- Post-graduate qualifications in economics, law, public policy or engineering, preferably with multidisciplinary experience or exposure;
- Proven experience in project management in an writing-intensive environment;
- Excellent statistical analysis skills and working knowledge of SPSS or other statistical analysis packages; and
- Some familiarity with infrastructure economics and in particular the telecommunications sector, along with exposure to the policy process is highly desirable.

#### BUSINESS DEVELOPMENT MANAGER for MOBILE APPLICATION INCUBATION PLATFORM

As the primary person in charge of a regional consortium/partnership to develop mobile applications targeting the citizens at the Bottom of the Pyramid, you will:

- Identify needs and opportunities in the mobile application space through primary and secondary research:
- Guide the consortium partners towards developing mobile applications that meet those needs;
- Develop the business case for developed applications, obtain funding where necessary and commercialize such applications successfully across the Asia-Pacific;
- Manage relationships with funders of the initiative and handle the overall administration of funds, including responsibility for all reporting requirements.

The ideal candidate should have:

- Previous experience in at least two of the following activities in the product/service commercialization cycle: market research and market sizing, product development, business plan development, fund raising from diverse sources, partnerships development to further the product commercialization process; this can be through running your own business, or through demonstrable past job experience:
- Post-graduate experience in business, project management, marketing, finance or a relevant discipline; this requirement may be waived (substituted by a relevant Bachelor's level degree) for a candidate that has directly relevant work experience;
- A demonstrable ability to motivate and manage a diverse team;
- Familiarity with the software development life cycle or some exposure to mobile development platforms is highly desirable.

For both roles, a high degree of competence in English is an absolute requirement. Knowledge of Tamil, Hindi, Chinese or a major Asian language will be a plus.

Significant foreign travel is required. In addition to a competitive, output-dependent compensation package, the position will enable a motivated researcher who takes advantage of the learning-conducive work environment and networking opportunities to build a rewarding career as an international knowledge professional.

Interested candidates should send their CV and a recent writing sample to hr@lirneasia.net no later than midnight Sunday January 30, 2011. You may specify which post you are applying for (though all applicants will be considered for both roles). No faxed or mailed applications will be accepted.

For more information on the organization see www.lirneasia.net



At HSBC we thrive on local understanding and people. We believe it is important to be a part of a country's culture. That is why we have more than 300,000 employees serving over 100 million customers in 87 countries and territories around the world, and it is our on-the-ground local knowledge that sets us apart as the world's local bank. As an international bank, we believe this expertise and understanding is precious. We are looking to strengthen this further. This is where you come in, to join the HSBC team as a Sales Manager.

### Sales Manager

The job holder is required to develop and execute sales strategies to achieve team targets. A formidable challenge would be to train, motivate and manage a team of sales staff to achieve the set results. He/She would have to execute and drive new initiatives relating to the product as well as the sales team.

### Qualifications, experience and skills

- Experience in managing teams to achieve desired results
- Minimum of 4 years experience in a sales enviornment
- Be well organised and attentive to detail
- Result oriented with a proven track record of sales achievements
- Full or part qualification in Marketing or Banking
- Excellent communication skills, computer literacy, good presentation and interpersonal skills are necessary to be effective in this role
- Experience in similar capacity will be a definite advantage

If interested, please send in your resumé to P.O.Box 73, Colombo before 31 January 2011. Candidates should also mention the position they are applying for on the top left hand corner of the envelope.



HSBC IS AN EQUAL OPPORTUNITIES EMPLOYER