

EMPLOYMENT TIMES

MAKING OPPORTUNITIES KNOCK ON YOUR DOOR

Sunday May 29, 2011

CANADIAN IMMIGRATION OPPORTUNITIES FOR QUALIFIED COOKS, CHEF COOKS AND KITCHEN MANAGERS

(AMS will prepare all your immigration documentation)

Requirements:

- ★ 2 to 5 years experience in western style cooking
- ★ Minimum Commi 1 ★ Vocational training ★ Moderate English

REGISTER TODAY - SEND YOUR CV NOW !!!

CENTRE FOR CANADIAN ACADEMIC AND PROFESSIONAL SERVICES (CCAPS) ASIAN MANAGEMENT SERVICES (AMS)

35/2 Gregory's Road, Colombo 7
(Between the Australian High Commission and the Colombo International School)
Tel: 268-8973 / 268-8974 / 585-4602 M : 077-3529898 Fax: 268-6913
Email: cature@sitnet.lk / asianms@sitnet.lk
web: www.asianms.com / www.cscic-scci.ca

VACANCIES IN DOHA QATAR

NO.	Category	Qty.	Salary (Q.R.)	Charges (Rs.)
01	House Keeping Supervisors	02	2000 Rs.62,000/=	42,627/= Including Air Ticket
02	Salesman	03	1500 Rs.46,500/=	42,627/= Including Air Ticket
03	Heavy Vehicle Drivers (with valid GCC License)	25	1500 Rs.46,500/=	42,627/= Including Air Ticket
04	Office Boys	50	900 Rs.27,900/=	9447/= Including Air Ticket

Terms & Conditions : • Free Medical, Free Accommodation will be provided. • Working Hrs. 8 hours per day, 48 hrs. per week shall not exceed 12 hrs. per day, 1 day per week is given off day. • Probation period will be 3 Months & period of contract is 2 years. • All the other benefits as per Qatar Labour Law. QR 1= Rs.31.00 Category No.3 & 4 Food Allowance QR.200
Please call over personally with your Passport & relevant documents.

Interviews by our Foreign Principals

From 30th May to 02nd June 2011

at 9.00 a.m. - 5.00 p.m. Departure will be within 3 weeks.

ARABIAN ROYAL GROUP (PVT) LTD

375, 1st Floor, R.A De Mel Mawatha, Duplication Road, Colombo - 3, (Next to Union Bank, Opp. Food City)
Approval No.AL/960/Advt./03,04/11

How to get the most out of your Database

Imagine how much simpler your life would be if you had all your business contacts together in one place. One click of your mouse would reveal how effective your latest marketing campaign

has been. Know at a glance which of your products/services is the most profitable.

Your custom-designed database will put this information right at your fingertips. I'd like to share with you my tips for ensuring that your database gives you the business information you need, when you need it!

What is a database?

A database is a collection of information relating to a particular topic kept together in one place, for you to access whenever you need. You can use a database to simplify your:

MARKETING CAMPAIGN--set up a database to plan your marketing campaign; track results of your marketing campaign; or analyse trends in your marketing campaign.

CLIENT & CONTACT MAN-

AGEMENT--set up a database to keep track of your clients and contacts; analyse your business--which products/services are the most profitable; or see which clients are buying which product/service.

FINANCIAL MANAGEMENT--set up a database to keep track of your spending; manage your invoices to clients; or monitor overdue invoices.

MEMBERSHIP ORGANISATIONS--set up a database to keep track of members; send out membership renewal letters; or monitor subscriptions.

Your list for database uses will likely be much longer--just brainstorm a list of all the places where consolidated information would make your life easier!

The secret's in the planning
You want to get the most out of your database, right? Then make sure to plan it right from the start.

Manager Sales & Business Development

Business Machines, is an enterprise providing a range of Office, Banking, Retail, Time & Attendance, Security and Postal related equipment. We are the exclusive agents for leading office equipment brands including OLYMPIA. Our reputation for excellent product support and after sales service has held us close to a large corporate client base including the public sector and other key private institutions across the country.

The organisation invites applicants to join its Management Team as Manager Sales and Business Development.

Responsibilities

- Achieve the overall sales and business development targets of the Company.
- Continuous growth in the top line of the company through sales and business development initiatives.
- Compile, implement and efficiently manage the sales / marketing plan and budget.
- Establishment of a strong distribution network across the country.
- Managing the entire tendering process for the Company
- Effective account management / relationship building with corporate clientele.
- Effective and efficient management of the sales force in achieving their individual targets.

Requirements

- Should have proven expertise in marketing office equipment and solutions for a minimum period of five years.
- A recognized Degree or Marketing qualification is required.
- Exposure in working in an automated environment is preferred.
- Extensive travel will be required

An attractive performance driven remuneration package awaits the selected applicant.

Please send in your resume with contact details of 2 non-related referees to reach us within 10 days of this advertisement.

BUSINESS MACHINES

Co.(Pvt.) Ltd.



Corporate Head Office
#1, Lake Crescent, Colombo-02.
Fax : 2304381



E-mail : info@biz-machines.com / Web : www.biz-machines.com



UNIVERSITY OF COLOMBO

VACANCIES

The University of Colombo will entertain applications from suitably qualified persons for the following Posts up to 17th June 2011.

PERMANENT POSTS:

FACULTY OF ARTS

Department of Sinhala

- Lecturer (Probationary)/Senior Lecturer Grade III/I

Journalism Unit

- Lecturer(Probationary)/Senior Lecturer Grade III/I

FACULTY OF MEDICINE

Dept. of Biochemistry & Molecular Biology

- Lecturer(Probationary)/Senior Lecturer Grade III/I

Dept. of Pharmacology

- Lecturer(Probationary)/Senior Lecturer Grade III/I

- Lecturer(Probationary)/Senior Lecturer Grade III/I in Pharmacy

Dept. of Psychological Medicine

- Instructor in Social Work

HEALTH SERVICES

- University Medical Officer

TEMPORARY POSTS:

FACULTY OF ARTS

Journalism Unit

- Temporary Lecturer

FACULTY OF MEDICINE

Allied Health Sciences Unit-B.Sc. in Physiotherapy Programme

- Temporary Tutor

Application forms and relevant details can be obtained from the Deputy Registrar/Academic Establishments, 'College House', University of Colombo, Colombo 3 either by sending a self-addressed stamped envelope 23x10 cm in size or by personally calling over at the office of the Deputy Registrar/Academic Establishments.

Duly completed applications should be forwarded with copies of relevant certificates under registered cover to reach the Deputy Registrar/ Academic Establishments, University of Colombo, 94, Cumaratunga Munidasa Mawatha, Colombo 03 on or before 17-06-2011. The post applied for should be indicated on the top left-hand corner of the envelope.

Applications received after the closing date will not be considered.

Acting Registrar,

94, Cumaratunga Munidasa Mawatha, Colombo 3.

26 May 2011

JOIN THE CONGLOMERATE THAT PROMOTES CAREER GROWTH

LOLC

imagine the possibilities

Lanka ORIX Leasing Company PLC. (LOLC) is a leading, highly diversified group of companies with interests in financial, leisure, construction, information technology, agriculture and renewable energy sectors of the country. The Group is backed by the strength of ORIX Corporation of Japan, the single largest leasing company in the world with a global presence of 811 consolidated subsidiaries and 108 affiliates throughout 27 countries worldwide.

Lanka ORIX Information Technology Services (LOITS) is a fully owned subsidiary of the LOLC group. LOITS is known to be the business enabler that simplifies the operations of LOLC group, through innovative use of information and communication technology. With its core business focusing on the financial services application, LOITS provides solutions across the LOLC Group companies and external customers in the Financial Services Industry.

LOITS supports and services Business Intelligence (BI) Solutions for Banking and Financial Services Sector and the company envisions being the leader in BI and data warehousing and BI consultancy in the region.

FINANCIAL BUSINESS ANALYST

LOITS is looking for a dynamic and decisive personality for this position. The individual we are searching for should be dedicated and committed team player who is able to face challengers.

PROFILE

- Analyze financial and business performance information for the LOLC Group.
- Present analyzed information to the management of the LOLC Group using BI solutions.
- Make projections regarding the future business opportunities and changing business environments and preparation of various types of budgets.
- Support the senior management/board of directors with regard to new investment decisions.
- Provide regular management information to the top management of the LOLC Group to take informed strategic decisions.
- To undertake and evaluate new projects, preparation of business solutions and documentation which require BI solutions.
- Conduct research on the industry, market and the economy.

The candidate should be a passed finalist of CIMA and/or hold a degree in finance or statistics. A post-graduate qualification or completion of CFA will be a definite advantage. Minimum of 3 years working experience in a similar capacity is required.

Working experience with a diversified group of company or in the financial services industry with exposure to business intelligence related solutions would be beneficial.

Sound knowledge in financial Data analysis an applications of related technique/methods is required. Effective communication skills and the ability to work under pressure is vital. Selected Individual should be able to work independently and be willing to work extended hours to meet multiple time lines.

If you believe you are the right candidate for the above post, send us your resume along with the contact details of two non-related referees to reach us on or before the 8th June 2011 to the address given below. Please mark the post applied for on the left hand corner of the envelope. Canvassing in any form will be a disqualification. Candidates may also apply online at www.topjobs.lk/lohc or e-mail your CV to careers@lankaorix.com

The Recruitment Centre - LOLC GROUP, No. 100/1, Sri Jayawardanepura Mawatha, Rajagiriya.