Air Conditioning/Refrigeration Sales Engineer **Competitive Salary and Benefit Package**

Koolair is a leading Refrigeration Organization whose impact in air conditioning, refrigeration and ice plants has reached all four corners of Sri Lanka. With our eye firmly fixed on the future, our ambition knows no limit. Neither does yours.

Rapid growth has brought with it new challenges. In Sri Lanka Koolair is a market leader and firmly committed to yet further expansion. Right now our focus is on business prosperity – through market development, product design, innovation with consideration for the environment.

As a result of this development we are looking to recruit Sales Engineers to work within Business Development, Account Management and Consulting

The ideal candidate will possess excellent communication skills, have a confident approach and be a team player. Previous experience of working within a sales environment and knowledge of the HVAC industry and good knowledge to communicate in English would be an advantage.

If you would like a HVAC career with Koolair, please contact asela@koolairgroup.com or fax to Asela de Livera C/o. Koolair (Pvt) Ltd. fax No.2817666

TEACHER VACANCIES



ST. NICHOLA'S INTERNATIONAL COLLEGE **NEGOMBO**

PHYSICAL SCIENCE GRADUATE

Classes and minimum of three years experience **GRADUATE IN GEOGRAPHY**

Be able to teach Physics/Maths in the London O/L . A/L

At least three years experience in teaching

Geography in the English Medium.

ART & DESIGN Be able to teach In the O/L , A/L classes (London syllabus)

DANCING TEACHER (WESTERN)

Qualified teacher with three years experience

FRENCH TEACHER

Qualified Teacher with three years experience.

IT TEACHER

Preferably a graduate with teaching experience. Salary: Negotiable

Those with relevant qualifications could send in their Bio data with copies of testimonials to reach us before 25th July, 2011.

Principal

St.Nichola's International College, Katana Road,

Nelumpitiya, Negombo.

Tel- 031-2221606/ 031-2221607

VACANCIES FOR THE POSTS OF REGISTRAR & JUNIOR SECRETARY

A reputed private Academic Institution in Colombo is looking for;

- A dynamic person for the post of **Registrar** to handle administrative functions pertaining to academic affairs. Applicants should be graduates with experience and compter literate. Ideal candidate should be between 35-45 years with good command of English language.
- A female Junior Secretary aged below 35 years. Should have hands on experience on computer software. A sound knowledge of English is essential.

Salaray can be negotiable depending qualifications & experience.

Apply with bio-data within 7days to e-mail; apacademy2011@gmail.com or contact on 077-7556921.



Lucky Lanka Milk Processing Co. Ltd is the one & only yoghurt company achieved SLS quality certificate in Sri Lanka, offering customers a range of milk products, such as yoghurt, pasteurized milk as well as the fresh fruit drinks and fulfilling the diverse needs of all segments.

We looking for dynamic and challenging who will be respon-

Sales Manager

- Have 05/06 years experience in sales preferably in FMCG sector.
- Sound judgment and decision making skills on
- Should be initiative oriented and innovative.

Competitive package, negotiable

If you are confident you can match our expectations, send in your CV, complete with the names of two non-related referees and passport size color photograph to reach us within 07 days. Please state the post applied for on the top left corner of

> Luckylanka Milk Processing Com. Ltd Bibulewela, Karagoda Uyangoda. E-mail: hrd@Luckylanka.com

Is management for me?

Does your voice have a smile? your smile have confidence?

Receptionist / Telephone Operator

A leading Media Company seeks a presentable and

confident lady between the ages of 20 and 35 to take up

the post of Receptionist cum Telephone Operator. Fluency

in written and spoken English complemented by a vibrant

and friendly personality is essential for the job. Previous

E-mail your CV to lakmani.setunga@ogilvy.com or

Phoenix Ogilvy, No. 16, Barnes Place, Colombo 07.

JOB VACANCY

student body, state of the art facilities and world class

Theatre Technical Manager

The Overseas School of Colombo, the oldest

international school in Sri Lanka has a growing

faculty. We have the following vacancy currently

Responsibilities include: setting up, operating and

required equipment and facilities for performances,

lectures, conferences, exhibitions and examinations

Minimum of five years of experience in the

Technical background in electrics/electronics,

broadcasting/recording, computers and multi-

Good customer care skills to deal with staff,

Good communications and interpersonal

maintaining sound, lighting, multi-media, other

Applicants should possess the following:

students at all levels and clients

Excellent organizational skills

Applications including a full Curriculum Vitae with

names and addresses of two non-related referees

should be forwarded by Wednesday, 27th July 2011

Clear spoken English

relevant field

available:

experience in a similar capacity will be an advantage.

Examine the pros and cons of taking a management path in your career.

Are you wondering whether you want to be a manager, deciding if a management path is right for your career? Maybe the company has suggested a supervisory

position for you. Maybe someone in your life is pushing you to "make more out of your life." Or are you trying to decide whether to get you Masters degree in your technical specialty or go for an MBA instead.

Whatever the reason you are

considering a management career, this article will help you decide whether or not management is for you.

The upside of being a manager

There are many positives to being a manager. Managers generally are paid more than others in the company. They appear to have more power. And the power and

pay differences tend to give the position more status or prestige.

Pay Certainly the top manager in a company, the Chief Executive Officer (CEO) is paid more than anyone else in the company.

Managers below the CEO are generally paid more than everyone in their group as well, but not always. I managed a group of scientists in which the very top scientists were paid more than I. Smart companies pay their people based on their value to the company, not on their title or position, and in that company, key scientists were more valuable than their manager.

Power Most people, including most managers, believe that managers have more power than the people in their groups. While it's true that managers commonly have certain functional authority delegated to them, like setting work schedules for the group, true power cannot be delegated to you from above. You are only as powerful as you are capable of making your group more successful. And while your ability to lead the group greatly influences it, your power comes from the willingness of the people in your group to grant it to

Status/Prestige In our society, people value titles. A title of Senior Vice President Worldwide Marketing sounds much more impressive than Research Chemist. However, the marketing person may work for a 3person company and make \$30,000 per year while the chemist works for a major oil company, supervises 4 other chemists, and makes well over \$100,000 per Sense of Personal

Accomplishment If your goal is to be CEO of Ğeneral Motors, you probably should start career. If you want to be President of the United States, a management track isn't required.



sible for identifying & developing the sales channel infrastructure, Screening and appointing of dealers, coordinating with service products, forecasting inventory management & overlooking the operation.

You should be,

- Well rounded exposure in to all aspects of distribution and retail channel management.
- product planning and dealer appointing.
- Ability to drive a dynamic sales team for results.

the envelope or as the subject of your E - mail.

Web: www.Luckylanka.com

Head of Administrative Operations The Overseas School of Colombo Established since 1957

Pelawatte, P.O. Box 9, Battaramulla www.osc.lk





The Sri Lanka Press Institute (SLPI), managed by The Editors' Guild of Sri Lanka, the Newspaper Society of Sri Lanka, the Free Media Movement and the Sri Lanka Working Journalists Association to promote media professionalism is seeking an individual for the post of

Technical Assistant – Audio-visual

(Media Resource Centre)

The Technical Assistant should be able to:

- Operate and maintain equipment, such as video cameras, video recorders, projectors, lighting and sound/vision mixing equipment
- Perform minor repairs and routine cleaning of audio and video equipment
- Diagnose and resolve media system problems in classrooms
- Maintain inventories of audio and video tapes and related supplies
- Operate multimedia equipment
- Additionally he/she should have:
- Knowledge of video filming & digital photography
- Knowledge of video editing software, audio editing software, graphic software
- Working knowledge of installation and maintenance of computer systems, hardware, and software

Interested, suitably qualified and experienced candidates should send a detailed CV along with names and contact details of two non-related referees to reach the address below on or before 27th July 2011.

Chief Executive Officer Sri Lanka Press Institute, 96, Kirula Road, Colombo 5

