

KOSGODA BEACH RESORT

For immediate employment the following categories.

- 1) Account Executive
- 2) Account Clerks
- 3) Book keeper
- 4) Restaurant Stewards
- 5) Barman
- 6) Maintenance Staff

For interview Contact: 0786 113092

VACANCY

Newly opened Hotel position vacant in Manager Supervisor

Secretary(Female)

Cashier /Receptionist (Female)

Accounts clerk (Female)

Steward /Stewardess Cleaners

Delivery Boys Security

Room boys Kitchen Helpers

Cooks (North Indian, South Indian,

Chinese, Sri Lankan), Car Driver

(Food Accommodation can be provide)

Interview on Monday(3/10/2011- Wed(5/10/2011)

22, 37th Lane, Wellawatte, Colombo 06
(Opp wellawatte Arpico)

WALK IN INTERVIEWS WANTED

Management Trainee

Hotel Accounting / Purchasing & Stock control for exclusive Boutique Residency

Should be fluent in English, Accounting packages & Computer literate

Contact: 2696814 /2686364

Between 9:00 am and 5:00 pm week days for an interview



With Attractive Commission Sales Executives

Siyoth software delivers superior value to our customers by providing the cutting edge software solution economically. Our team at Siyoth continuously strives to deliver innovative, comprehensive, flexible and easy-to-use customized software solutions to our customers.

The candidate must have excellent oral and written communication skills with exceptional influencing skills.

Key Skills Required

- London GCE A/L, partly/fully CIIM or SLIM or relevant qualification would be an advantage
- Should possess a flair for sales
- Age Between 20-25 years
- Excellent communication skills
- Excellent negotiation and persuasion skills
- Ability to work under pressure and meet targets
- Willing to spend time on the field in order to meet business objectives
- Should possess a riding license

Job Profile

- ◆ Visiting Potential Customers for new business
- ◆ You may be involved with identifying new markets
- ◆ Gathering Market and customer information
- ◆ Representing your organisation at trade exhibitions, conducting DEMO for clients
- ◆ Reviewing your own Sales performance, aiming to meet or exceed targets

In this remuneration package we offer an all inclusive monthly salary + a motor cycle + fuel + an incentive earning capacity of in between Rs 50,000 and 75,000 per month

Please apply within 7 days with a full CV including the names and address of two non-related referees, indicating the number of friends on your facebook account on the subject line of the email

jobs@siyothsoft.com

Siyoth

Siyoth Software (Pvt) Ltd
111 1/2, Maya Avenue (High Level Road)
Kirulapona, Colombo -06
Sri Lanka
<http://siyothsoft.com>



YOU MASTER CHALLENGES AND ALWAYS LAND ON YOUR FEET. WELCOME TO DHL.

IMPORT EXPRESS SPECIALIST

At DHL, people mean the world to us. That's why our goal has always been to attract and retain the best talent the world over. We provide challenge and opportunity for personal and professional development. We recognize the difference you bring to our business, and together we share the pride of building THE logistics company for the world.

DHL Express, one of the business units of DHL, takes care of global dispatch and delivery of parcel and express shipments. Come discover the unique, international spirit of DHL in an atmosphere where your commitment is recognized and rewarded.

As an Import Express Specialist, you will be tasked with seeking out new business opportunities in carefully targeted industries, sectors and customer segments.

Competencies – Your primary responsibilities will comprise acquiring, maintaining and developing customers who have an Import Express requirement and building long-term business relationships with them. This could be achieved by positioning DHL as a strategic business partner, who offers total solutions in logistics through the optimum blend of related products and services. You should be able to sell advantage solutions, develop appropriate strategies involving unique service initiatives and manage the customers' account portfolio. You should also be able to deliver agreed programs and solutions by drawing on the strengths of various support groups within the organization, to achieve significant revenue growth.

Education – You should have a Degree or equivalent in Management/Marketing or a commercially orientated qualification in Logistics, Supply Chain Management, etc.

Experience – A minimum of 5 years in the logistics/freight industry with corporate consultative and solution-based selling experience will be required. Computer literacy in Microsoft Office applications such as Word, Excel and Power Point will be essential.

Communication Skills – Exceptional command of English, both written and spoken, as well as consummate ease in dealing with top notch local and international clients.

If you believe that you have what it takes to be part of our high powered team, please mail your resume by registered post to reach us within 10 days of this advertisement to: **The National Human Resources Manager, DHL Keells (Pvt) Ltd, 148, Vauxhall Street, Colombo 02.** or by Email to: manager.hr@dhl.com

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