

the SUNDAY TIMES Employment

not predictable.
not stereotyped.
not conventional.
not like everybody else.
what makes you **special?**

The way the world does business has changed forever. To survive and flourish in this era, every business must differentiate itself from the competition. Every company must innovate and become special. We have always delivered technology innovation to our customers. Now we partner with them in their business to help them become a special company, and to stay special. To make our customers special, we need people who are above the ordinary. Who have the confidence, the enthusiasm and the insights to partner with customers and deliver solutions that have a significant and positive impact on their business. And who build strong, lasting relationships with them.

Procurement Professional

IBM is seeking a highly motivated and experienced individual to join our team of procurement professionals. This is primarily sourcing interface for our client and manages the delivery of the sourcing services across multiple categories and stakeholders.

In addition to having excellent client-facing skills, the ideal candidate should have a minimum of 2-5 years of strategic sourcing experience. A core requirement for the position is commodity/category strategic sourcing experience and working knowledge in at least one of the following category areas: Professional Services; HR Services; Contracted Labour; Facilities Operations; Design and Construction Services; Capital Equipment; MRO and Office Supplies; Telecommunications and Networking Equipment; IT Hardware, Software, and Services. Strong interpersonal, oral and writing skills required to conduct daily activities. Requires a significant degree of analytical ability with either a business or technical background. Client Services Procurement responsibilities include, but are not limited to: Responsible for the overall sourcing due diligence activities; Responsible for sourcing and category management solution; Responsible for the completion of all pre-contract sourcing solution activities; Responsible for all post contract sourcing delivery success. Establish and manage dependencies to ensure optimal delivery results. Drive approvals at each stage of the project sourcing process. Drive compliance management activities to support procurement compliance. Ensure client satisfaction with the sourcing services.

Required: Bachelor's Degree and fluency in English.

The candidates can apply direct to: The Country General Manager, IBM World Trade Corporation, 48, Navam Mawatha, Colombo 2 or email vacancy@lk.ibm.com

Please send in your application within 7 days of this advertisement. Candidate to clearly indicate the post applied for in the application.



Talent for Innovation

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IBM World Trade Corporation No. 48, Navam Mawatha, Colombo 2.

A.P.I.I.T

CAN YOU TAKE UP THE CHALLENGE TO TRANSFORM PROFESSIONALS INTO INDUSTRY LEADERS?

Join APIIT Graduate School as a SENIOR LECTURER (Visiting)

The Asia Pacific Institute of Information Technology (APIIT) – Sri Lanka is a leading higher education institute established in partnership with APIIT- Malaysia and Staffordshire University, UK. APIIT – Sri Lanka offers internal British Degree Programmes in Computing / IT, Business Management and Law. APIIT – Sri Lanka also has credit transfer arrangements with a number of reputable universities in the UK and Australia and thus forms part of an international collaboration in cross border education.

APIIT – Sri Lanka provides an excellent academic environment and outstanding facilities for teaching / learning and research. To steer our expanding operations, we are looking for persons with strong academic credentials for appointment as senior lecturers on visiting basis.

Role Profile:

Primary responsibilities encompass preparation of teaching / learning materials and assessments in consultation with Staffordshire University, teaching and assessment of students in MBA / MSC courses and project supervision.

Person Profile:

Applicants should have a minimum Masters Degree qualification in the relevant subject area together with experience in teaching at a reputable university / higher educational institute and / or relevant industrial experience. Commitment to student learning and excellent communication skills are essential.

Please apply with a detailed CV including a recent colour photograph and contact details of two non-related referees to the Manager – Human Resources on or before 30th May 2012. Only short-listed candidates will be called for interviews.

Subject Areas

MSc

- Mobile Computer Communication Systems
- Forensic Computing
- Object Oriented Software Systems
- Software Quality Engineering
- Artificial Intelligent Systems
- Strategic Planning & Systems Development

MBA

- Managing Strategy
- Operations Management
- Managing Change and Leadership
- Accounting and Finance
- Corporate and Global Strategy
- Managing Diverse Workforce



APIIT City Campus, No. 388, Union Place, Colombo 2, Sri Lanka. Tel: +94 11 2675060 Fax: +94 11 2687249 Email: careers@apiit.lk Web: www.apiit.edu.lk

Foreign Employment SAUDI ARABIA

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Category	Nos	Salary(SR)
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SENIOR MECHANIC	03	2300-2500
TUNER MACHINIST	03	1820-2000
MECHANICAL INSPECTOR	02	4000-4120
DRAFTSMAN - AUTO CAD (MECHANICAL)	02	3000-3315
HEAVY EQUIPMENT MECHANICS	05	2000-2200
SENIOR ELECTRICAL ENGINEERS	02	6000-6500
SENIOR PROCESS ENGINEERS	02	6000-6500
HEAVY EQUIPMENT OPERATOR	05	1395-1600
MECHANIC	05	1820-2000
MOTOR RE WINDER	03	1820-2300

Food, medical, transportation, accommodation free. After completion of 2 years contract return ticket provided. Working hours 8 hours per day other terms and conditions as per Saudi Labour law. SR 1 = Rs.35/-

please call over office for INTERVIEWS NOW

CVs collection only.



Asian Lanka Establishment (Pvt) Ltd,
93/3/1, (03rd Floor), Multiplaza Building, Main Street, Colombo 11.
Tel: 011 3137385 / 0786051305 E-mail: info@asianlanka.net

POST OF EQUITY RESEARCH ASSISTANT

An international Financial services company wishes to recruit a person with outgoing personality. Good Knowledge of English and who is qualified in accounting / Finance / Business management. Preference to those with experience.

The job involves interviewing Directors, Chief Financial officers or Marketing Directors of companies with a view to preparing Research Reports and analyzing company financial data, performance and future prospects.

The person should be able to communicate ideas to foreign clients, Fund managers and advice clients. Salary negotiable. Before 30th May

Apply to STM 57, P.O. Box, Colombo

WANTED

- OFFICE STAFF
- RESTAURANT STAFF
- SALES STAFF
- MINOR STAFF
- DOMESTIC HELPERS

SENKADA RECRUITMENT

466, Union Place, Colombo - 2
E-mail: senkadarecruitments@gmail.com

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