



VACANCIES

We require suitably qualified and experienced personnel in the under-mentioned categories to fill in vacancies at Client Organisations.

AUDIT/FINANCE

Financial Controllers, Finance Managers, Audi/Compliance Managers, Accountants, Assistant Accountants, Accounts Assistants

HUMAN RESOURCE & ADMINISTRATION

HR/Admin Managers & Assistant Managers, HR Executives, Company Secretarial Managers & Assistants, Executive/Confidential Secretaries/Personal Assistants

SALES & MARKETING

Managers, Executives

ENGINEERING & CONSTRUCTION

Mechanical/Electrical Engineers, Quantity Surveyors

Personnel in any other categories such as

Procurement Managers/Officers, Receptionists etc

may also send their resume.

Please e-mail (indicating the position applied for as the subject), to emsrecruit@sjmsassociates.com or mail a copy, indicating the position applied for on the top left hand corner of the envelope, to the following address:-

**The Manager,
Esjay Management Search (Pvt) Limited,
No. 30-2/1, Galle Road,
Colombo 06.**



Android Tech Lead

99X Technology (formerly Eurocenter DDC) is a company specializing in delivering High Quality Product Engineering services to Independent Software Vendors (ISVs) in the global market place. With offices in Colombo, Sri Lanka and Oslo, Norway, we have an outstanding track record of over 10 years in building and delivering over 100 Software products worldwide.

We are currently looking to fill in Tech Lead positions for Android product development. You should be an active, intelligent problem solver with strong analytical skills along with the ability to think clearly and independently. You must be a high caliber individual, competent and well experienced in Android technologies and have the ability to work in a strong and dynamic team, building state-of-the-art Enterprise Solutions catering to the global market.

Job Requirements

- Should have at least 3 years experience in Android application development
- BSc or equivalent in Computer Science/Engineering
- Strong understanding and practical knowledge in Android development stack is a must
- Should be thorough in designing apps for different Android devices
- Should know Android operating system internals
- Working knowledge on Android native development kit is preferred
- Experience in enterprise Java application development will be an added advantage
- Excellent communication skills, both written and verbal

As we cater to the European market, you will be required to interact with our European customers and should be willing to travel overseas at short notice. You will receive an attractive remuneration package on par with industry standards along with other fringe benefits.

If you are confident that you are the ideal candidate for this position, e-mail your resume with details of two non-related referees and a recent photograph of yourself to careers@99x.lk, stating "Android Tech Lead" in the subject line within 10 days of this advertisement. Only shortlisted candidates will be notified.

99X Technology
www.99XTechnology.com



WE ARE HIRING! THE EUROPEAN CHAMBER OF COMMERCE OF SRI LANKA

The European Chamber of Commerce of Sri Lanka (ECCSL) is the business support organization promoting European Business interest in Sri Lanka. The goal is to increase trade and investment flows and business cooperation between Sri Lanka and the European Union. ECCSL does this by providing commercially relevant information on economic, legal, technical, financial and market issues required to assist the investment and trade planning decisions of individuals and companies in the European Union and Sri Lanka. The secretariat seeks suitable candidates to join the secretariat, in the following posts.

- **Deputy General Manager - (Middle management level - Ref ECCSSL/RP-0002)**
Requirements: Relevant tertiary qualifications. High level of spoken and written English is compulsory. Experience in strategic planning, public relations, international relations, communications, event management and advocacy is preferable. A strong background in a high pressurized environment and ability to work under pressure is important.
- **Coordinator - Communications and Project development (Management Trainee level - Ref ECCSSL/RP-0003)**
Requirements: Relevant tertiary qualifications and experience in public relations, communications, campaign and media advocacy or journalist. A strong background in a high pressurized environment and ability to work under pressure is important.
- **Senior PR Consultant - part time (Senior level- Ref ECCSSL/RP-0004)**
Requirements: A strong background in a high pressurized PR environment and strong links for corporate customer base. English is essential. You must demonstrate and reflect confidence, maturity, enthusiast, initiative when handling client, campaigns & projects and have a proven track record.
- **Coordinator - Client Servicing (Junior level- Ref ECCSSL/RP-0005)**
Requirements: Minimum educational qualification of GCE Advance level. Excellent command of English & IT literacy (MS Office) is essential. Should have an excellent outgoing personality & possess good PR Skills. Minimum one year experience in the same capacity is preferable.
- **Coordinator - Marketing (Full time + Part time - Ref ECCSSL/RP-0006)**
Requirements: Minimum educational qualification of GCE Advance level. Minimum one year experience in a similar capacity. Pleasant personality with excellent verbal & basic written communication skills. Preferred Part qualification in CIM/SIJM. Exposure to top level customer contacts are preferred.

Remuneration will be competitive and negotiable will depend on qualifications, experience and track record. Interested candidates are requested to send in their curriculum vitae with names and contact details of two non related referees within seven (07) days of this advertisement via **E Mail only**. Brief of job profile will be forward to short listed candidates on request. Please state job reference number and post on subject of e mail. Only short listed candidates will be contacted. Canvassing is strictly prohibited.

The President
The European Chamber of Commerce of Sri Lanka
No 75/4 Barnes Place,
Colombo 07
E mail: eccsl@sltnet.lk with copy to eccsl.gm@gmail.com



A client who has been in the forefront of the Sri Lankan Telecommunications industry by careful understanding of customer's best interests with the very latest telecommunication technology and products. The company placed to deliver accelerated growth, is now in urgent need of the services of

Account Managers - Corporate Sales

Job profile :

- Develop the strategy to improve penetration of corporate sales team.
- Identify opportunities based on market intelligence data including market environment, competitor information.
- Sustain existing revenues through customer retention activities and ensure customer satisfaction .
- Able to educate the customer about the range of products and solutions on a periodic basis and make effective presentations.
- Develop processes to ensure end to end management of key account customers in a streamlined manner.
- Facilitate the development of the customer management processes and system in line with corporate customer needs.
- Minimize the number of churns from the identified accounts.
- Analyze periodically the profitability of each account.
- Identify & explore the opportunities for brand building with key customers through co-sponsorships, joint promotions etc.
- Disseminate best practices in managing key accounts and ensure implementation across accounts.
- Ensuring provision of after sales service to customers as per defined SLAs.
- Relationship management with key customers and internal stakeholders .

Qualifications and Experience:

- Professional qualifications in Sales/Marketing
- Minimum 5 years of work experience / or experience in the mobile industry would be an added advantage
- Outgoing person with good communication and interpersonal skills
- Fluency in all three languages will be an advantage
- Self-motivated, committed, and possess the ability to work independently
- Should be highly organized, proactive, energetic and positive minded when dealing with customers.
- Exposure to telecom industry will be a distinct advantage

An attractive remuneration package along with other fringe benefits awaits selected candidates

Please forward your complete resume with contact details of two non-related referees to reach us within 07 days of this advertisement quoting **MSL Ref No.6530** in your application.

MSL Management Systems (Pvt) Ltd.

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www.bpostilanka.com