

# the SUNDAY TIMES Employment

## General Manager Sales & Marketing



### Company

Harris Ceylon (Private) Limited, Sri Lanka's leading brush manufacturer is seeking a dynamic and suitable qualified candidate as it's General Manager – Sales & Marketing, to handle the new range of products that the company is proposing to launch.

### Position

Reporting to the Director Sales and Marketing, the proposed candidate will be responsible for the entire Sales & Marketing activities of the Company.

### Qualifications

- Professional or Academic qualifications in Sales/ Marketing.
- 10 years of experience in Sales Management and Marketing of which the last five years at Management level.
- Extensive experience in all aspects of Supplier Relationship Management.
- Strong understanding of customer and market dynamics and requirements.
- Proven leadership and the ability to drive sales team.
- Proven ability in achieving corporate goals of Sales & Marketing.

An attractive remuneration package inclusive of a company maintained vehicle is on offer for the right candidate.

Please apply within 14 days of this advertisement along with two non-related referees to:

Director – Human Resource  
Harris Ceylon (Private) Limited  
Level 8, World Trade Centre,  
Echelon Square,  
Colombo 1.  
Email: directorhr@harris.lk

All Applications received will be treated in strict confidence.



www.action.lk

## ABU DHABI VACANCIES



Male

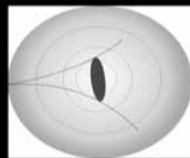
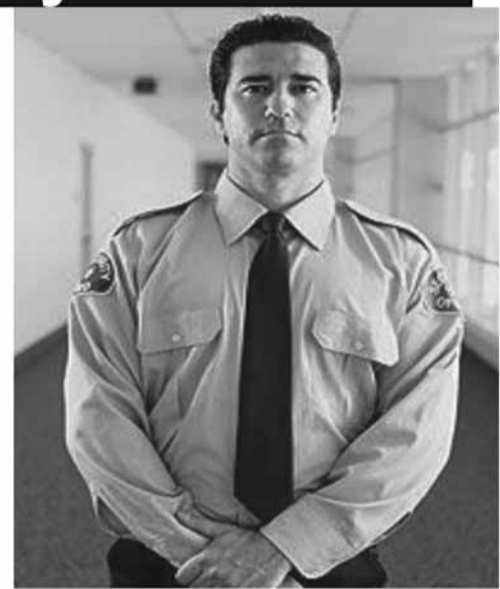
## Security Guards

QTY 100 Basic Salary AED 3000

Salary Sri Lankan  
(Rs. 111,000/=)

### Terms and Conditions:

- Period of Employment: 2 years.
- Working hours & Days: 9 hours per day (8 hrs duty+ 1 hr break )and 6 days per week
- Accommodation: Provided by Company
- Food: No food
- Transportation: Provided by Company
- Uniform: Provided by Company
- Annual Leave: 30 days annual leave per year on completion of 1 year service
- Other terms and conditions: As per UAE labour Government Approved charges only



### RETINA RECRUITING

NO: 294 2/1, GALLE ROAD, COLOMBO - 04.  
Tel: 4510442/3

We are registered with the Monetary Board of Central Bank of Sri Lanka as a Finance Company with firm plans for growth and branch expansion. We need to add to our team right members to ensure we achieve high performance levels.

## VACANCIES EXIST IN IT DEPARTMENT

We are one of the most profitable and stable insurers in Sri Lanka with the highest stated capital of Rs.1.49 billion among quoted insurance companies and a strong track record of claims payments that now tops Rs.20 billion. We spend over 30 million per annum on human capital and aspire to be simply the best at what we do. We pledge to offer the fairest and greatest value in risk mitigation to our customers and have an exceptional track record of market delivery and pro-people market innovation.

### IT SUPPORT SPECIALIST (Job Ref : HRM – 011)

Age :

Below 30 Years of Age

Education :

Applicants should pass G C E O/L Examination with Credits for English and Maths. G C E A/L Examination with a minimum of 2 passes. The ability to communicate fluently in English with the requisite training and qualifications pertaining to the position such as a University Degree, Diploma, BCS or equivalent is of utmost importance.

Experience :

A minimum of 1 year experience in Windows 2000 Server based LAN and Configuring network machines, e-mail and other windows based application is mandatory. In addition, experience in hardware troubleshooting and repairing Monitors, Printers, Scanners and Pc's is essential. Those who do not possess the required experience need not apply.

Additional Qualifications :

Experience in LAN and WAN, CISCO routers, Switches, with a high level of integrity enhanced by enthusiasm and a sense of commitment. The person should possess a degree of trouble shooting skills with regard to LAN, Network Machines and strong interpersonal skills.

- An attractive remuneration package coupled with career advancement opportunities to excel in the insurance industry, awaits the right candidate.

Please forward your detailed **Curriculum Vitae** (together with the names and contact details of two non-related referees within **07 working days** of this advertisement.

Please indicate the **Job Reference Number** on the top left corner of the envelope/ email.

Senior Manager - Human Resources Management  
**JANASHAKTHI INSURANCE PLC**  
No 55/72, Vauxhall Lane, Colombo 2.  
careers@janashakthi.com



### ASSOCIATE SYSTEM ENGINEER (Job Ref : HRM – 010)

Age :

Below 30 Years of Age

Education :

Applicants should pass G C E O/L Examination with Credits for English and Maths. G C E A/L Examination with a minimum of 2 passes. The ability to communicate fluently in English with the requisite training and qualifications pertaining to the position such as a University Degree, Diploma, BCS or equivalent is of utmost importance.

Experience :

- A minimum of 1 year experience in Oracle Database Administration.
- Experience in Systems Administration (Windows Servers, Terminal servers, Application servers, Mail servers, Routers and Switches)
- Ability to develop WEB applications using Java, AJAX, JSP etc.
- Self-learning skills and ability to grasp new technology.

Additional Qualifications :

Certifications in Oracle, Cisco, Microsoft Networking, IT Security and Java.

If you are interested in securing a bright, rewarding and sustainable career in a reputed Finance Company, you are encouraged to apply. The following vacancies exist at our City Office, Colombo.

### Assistant Manager - Fixed Deposits

Job Description:

We are looking for a young enthusiastic individual who can develop the corporate identity, product portfolios and head the marketing team in mobilising public deposits. He/She is expected to coordinate the corporate strategy with the existing and proposed branch network, closely work with all branch managers in brand and product awareness and business development.

Credentials:

- Minimum 7-8 years of experience in the Finance and Leasing sector at a managerial level
- Fluent trilingual skills is an added advantage
- Qualifications: such as CIM/CIMA/MBA is preferable
- Applicants should be currently handling a portfolio over Rs. 20Mn
- Applicant should have excellent customer relations and team building skills

### Marketing Executives - Fixed Deposits

- We are looking for young enthusiastic individuals who possess a flair for canvassing fixed deposits both from individuals and corporates
- They should be able to converse fluently in English/Sinhala
- Should have a basic knowledge in financial instruments and deposit products

The right candidates will be able to draw an attractive package inclusive of commission, based on the volume of deposits canvassed

### Trainee Marketing Executives

- Candidates should have a flair for marketing fixed deposits and lease/hire purchase/loan products of the company
- Must be a team player with good communication skills.
- Should have a pleasing personality and excellent PR skills
- Should be below 25 years of age

### Internal Auditor - Male

- Should possess a degree in Finance from a recognised University and/or should have completed at least intermediate stage in ICASL
- Should possess minimum of 5 years experience in internal audit preferably, in a Bank or Finance Company
- Should have a thorough knowledge on accounting standards, taxation and be familiar with computerised accounting
- Should possess good analytical and judgemental skills and be a good self-starter
- Be a good team player and ability to work extended hours if necessary

### Accounts Executive - Male

- Should possess full/part qualification in accounting, finance or management from a recognised institution
- Should possess minimum of 2 years experience in an audit firm or in the mercantile sector, preferably in a Bank or Finance Company
- Should be a good self-starter
- Be a good team player and ability to work extended hours if necessary

### Confidential Secretary to the Senior Management

We are looking for a lady with excellent oral and written communication skills in English and proficiency in Microsoft Office

- Should have the ability to work independently on administrative and clerical procedures
- A high degree of confidentiality and professionalism is expected from the selected candidate
- Proven experience in handling correspondence and communication management is essential
- Should be energetic and pleasant in disposition

The selected candidates will be provided with job related training and will be offered an attractive remuneration commensurate with market rates. Please send in your CVs with details of two non-related referees within 7 days.

