

the SUNDAY TIMES Employment

VACANCIES



Stewards/Stewardesses for a Fusion Restaurant in Colombo.

The ideal candidates will be well-presented individuals with exceptional inter-personal skills combined with spoken English.

They will be provided with an excellent salary plus benefits.

Please E-mail your resume to suren@creativemarketingsl.com

VACANCY

Chief Operating Officer for CORD Sri Lanka

Starting Date: Effective immediately

As COO of CORD Sri Lanka you will have the opportunity to travel internationally to develop your own skills and learn more about the work we do.

We are looking for a young, dynamic, self-motivated individual with good interpersonal skills. More than qualifications we are looking for someone with good practical experience running small teams and a track record of inspiring others to work towards the organization's overall goals. Strong oral and written communication skills in English and Tamil are essential to be successful in this role.

But above all you must want to help those affected by the conflict over the last several decades. The role entails travel to North and East at least one week a month, while the rest of your work will be based in Colombo. In addition you will be overseeing 2 to 3 staff members in the Colombo office as well as nearly 10 staff and field officers in Jaffna with the objective of ensuring smooth operations of the 100+ child sponsorship program and the women's 'self help' program (microcredit) that today covers almost 500 women.

The successful candidate will be able to inspire the staff and field officers to work as a team to achieve the overall objective of CORD i.e. better the lives of the war affected women and children.

In addition you will also be able to communicate effectively with the donors and Trustees to drive change and make CORD Sri Lanka the premier organization in Sri Lanka promoting the welfare of war affected women and children.

Please email us your resume with a cover letter to cordsrilanka.usa@gmail.com

www.adinnovations.lk



Head of Faculty

CFPS, the leader in private legal education in Sri Lanka, needs a Head of Faculty to execute its expansion programme. The ideal candidate would be a mature person with a strong personality, capable of handling all the administrative functions, including educational services provided by the institution.

Responsibilities & Qualifications:

- The selected candidate will be responsible for the overall execution of all administrative and managerial functions as well as the effective conduct of all educational activity.
- He / she will report to the Managing Director and the Board of Directors.
- Eligible candidates should have served in a Leading National School, tertiary level educational institution, University or corporate sector.
- The ideal candidate should possess a Post Graduate degree in Education, Business, Management, Public Administration or Law.
- Salary is negotiable.

Please forward your CV, naming 02 non - related referees, within 10 days of this advertisement via e-mail to careers@cfpsrilanka.com, or by post to :

Managing Director
151, Dharmapala Mawatha,
Colombo 07.
web : www.cfplawschool.com



Is your career ready for take off

HEAD OF SALES & BUSINESS DEVELOPMENT

We are looking for a dynamic individual to head up our company's Sales & Business Development.

With 8 years experience over the skies of Sri Lanka and a brand second-to-none, Deccan Aviation Lanka is the market leader and the only domestic airline operating both helicopters and aircraft to all part of the country. We are the preferred air transport provider for the country's top hotels, the largest tour operators and our best-known corporations.

We are on an aggressive expansion drive, and are adding a new amphibian aircraft and additional helicopters in the months ahead. We will be the only airline to operate helicopters, fixed wing aircraft and amphibians – a capability unmatched in domestic aviation.

As our Head of Sales and Business Development you will work closely with the CEO and the Board of Directors to shape the future course of our organization. This is a fast-track position leading directly to top management. You will have the skills to create and drive an integrated brand development and sales plan and to inspire others to deliver. You will have a passion for aviation, and the energy to hit-the-street to create opportunities for our growing fleet of aircraft and helicopters.

Responsibilities:

- Formulating, directing and coordinating marketing activities and policies to promote products and services.
- Oversee senior marketing executives delivery of activity across all channels including, but not restricted to travel agents, corporate, online, social media, PR, events, campaigns, CRM.
- Create annual strategic marketing plan and budgets to support the strategic direction set by the Board of Directors and monitor performance.
- Build and foster relationships with clients and industry partners.
- Drive revenue growth.
- Increase brand presence through innovative marketing programmes.
- Unwavering commitment to drive the team to deliver world-class customer service and continuous improvement.

Requirement:

- Preferably a background in aviation/hospitality/travel/marketing
- Minimum of 5 years experience at a senior level position handling sales and business development or similar management functions
- Commercial pilot license/Degree in Aerospace engineering/M.Sc Aviation Management shall be preferred but not a prerequisite
- Proven leadership ability to influence, develop and motivate a team to achieve peak performance
- Ability to resolve multiple and complex issues in all areas of sales, marketing and business development
- Business savvy and marketing flair with experience in implementing fiscal and budgetary control
- Positive attitude and the ability to adapt to changing conditions and do what it takes to get the job done!
- Strong interpersonal and communication skills, both oral and written
- High degree of independence within agreed policies, targets and budgets

If you think you have what it takes, please e-mail your resume to hr@simplify.com.

All applications are treated with the strictest confidentiality.



Deccan Aviation Lanka

hr@simplify.com

Sri Lanka's leading domestic airline and luxury helicopter operator